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May 3, 2005

Dr. Milton Olsson  
Michigan Tech University Chamber Choir  
Walker Arts and Humanities  
Houghton, MI 49931.

Dear Milt:

Sorry to hear the S. Africa will not be happening for 2006, but China is also a great option. I look forward to working with you to put together a customized itinerary for your choir.

Here is the sample itin and costing from April 2004. Please note that the costs will have changed slightly since then, but it gives you an idea for now. I can get you a revised cost once we know your itinerary.

Speak to you soon!

Sincerely,

A handwritten signature in cursive script that reads "Robyn Goldstein".

Robyn J. Goldstein  
Tour Manager



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**Michigan Tech University Chamber Choir  
Concert tour to China, August 2005**

**Quotation**

**Prepared on April 7, 2004**

**QUOTATION:**

Based on current exchange rates and tariffs, and assuming the following number of paying participants and complimentary trips (land and air included) for touring staff, the prices per person for this itinerary are:

| <u>Number paying <b>plus</b> number free:</u>   | <u>80+4</u> | <u>60+4</u> |
|---|-------------|-------------|
| LAND PRICE in US DOLLARS .....                  | \$ 1457.00  | 1605.00     |
| Estimated negotiated airfare in US Dollars..... | \$ 1293.00  | 1293.00     |
| Current air tax .....                           | \$ 49.00    | 49.00       |
| TOTAL .....                                     | \$ 2799.00  | 2947.00     |

PLEASE NOTE: Airfare quoted is a currently an estimated negotiated airfare and cannot be confirmed until a deposit has been made.

**SPECIFICATIONS:**

- Coordination of 4 performances including concerts, service participations and informal recitals. Concerts are to be promoted by means of the production of posters and fliers, announcements in the free press, releases to the media, and the notification of local groups and musical organizations.
- 12 nights accommodation in tourist class hotels, sharing twin rooms with private facilities
- Meal basis: Breakfast and lunch daily plus 10 dinners
- Guided sightseeing tours of Beijing, Xian, Guilin and Shanghai
- Paid entrance to the Imperial Palace, Summer Palace, Great Wall, Ferry ride on Kunming, Wild Goose Pagoda, Banpo Neolithis Museum, Shanxi Terracotta Museum, Reed Flute Cave, Li River cruise, Yu Garden and Bund, and the Shanghai Museum
- Transportation by motorcoaches throughout the land portion of the tour
- The services of one ACFEA courier throughout the land portion of the tour, one local courier per motorcoach
- Round-trip air transportation by scheduled carrier from Chicago to Beijing, returning from Shanghai, based on a high-season weekday departure and return
- One-way air transportation by scheduled carrier from Beijing to Shanghai
- \$100,000 flight insurance
- Password admittance to *World Class*, ACFEA's website of customized tour information
- Pre-departure briefing and assistance at airport check-in for the group by ACFEA staff
- All taxes, tips and service charges normally payable for services included above, except discretionary tips to drivers, guides and couriers

**NOT INCLUDED:**

- Passport and visa fees
- Beverages other than coffee and tea with breakfast, and water with dinner meals
- Trip cancellation insurance is highly recommended and brochures will be made available

**Michigan Tech University Chamber Choir**  
**Concert tour of China, August 2005**  
**Suggested Itinerary**  
**Prepared on April 7, 2004**

|                        |           |   |
|------------------------|-----------|---|
| Mon Aug 1<br>IN FLIGHT |           | Check in at Chicago airport<br>Depart on flights to Beijing   |
| Tue Aug 2<br>BEIJING   | evening   | Arrive at Beijing airport<br>Clear Immigration and Customs and meet your couriers<br>Depart by coach for the hotel<br>Check in to the hotel   |
| Wed Aug 3<br>BEIJING   | morning   | Breakfast in the hotel<br>Guided sightseeing tour of the Imperial Palace in the Forbidden City and Tia An Men Square<br>Lunch in a restaurant |
|                        | afternoon | Entrance to the Summer Palace with a ferry ride across lake Kunming<br>Rehearsal  |
|                        | evening   | Dinner in a restaurant<br>Concert (at Wuhan University?)  |
| Thu Aug 4<br>BEIJING   | morning   | Breakfast in the hotel<br>Full day excursion to the Great Wall at Mutianyu<br>Lunch in a restaurant   |
|                        | afternoon | Entrance to the Stone Animal Park   |
|                        | evening   | Dinner in a restaurant  |
| Fri Aug 5<br>BEIJING   | morning   | Breakfast in the hotel<br>Transfer to Harbin<br>Lunch in a restaurant   |
|                        | afternoon | Rehearsal<br>Dinner in a restaurant   |
|                        | evening   | Concert (at Harbin Institute of Technology?)<br>Transfer back to Beijing  |
| Sat Aug 6<br>XIAN      | morning   | Breakfast in the hotel<br>Depart for the airport and check in for your flight to Xian<br>Lunch in the hotel                                   |
|                        | afternoon | Arrive in Xian<br>Guided sightseeing tour of the City Wall and Wild Goose Pagoda<br>Check in to the hotel                                     |
|                        | evening   | Dinner in the hotel   |

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|                        |           |   |
|------------------------|-----------|---|
| Sun Aug 7<br>XIAN      | morning   | Breakfast in the hotel<br>Guided sightseeing tour of Banpo Neolithic Museum and Shanxi Terracotta Museum <i>China's best and most impressive museum. View the extraordinary life-sized terra-cotta army, buried for over 2200 years</i> |
|                        | afternoon | Lunch in a restaurant   |
|                        | evening   | Tang Dynasty show (including dinner)  |
| Mon Aug 8<br>XIAN      | morning   | Breakfast in the hotel<br>At leisure<br>Lunch at the hotel  |
|                        | afternoon | Rehearsal<br>Dinner in a restaurant   |
|                        | evening   | Joint Concert (at Xian Conservatory of Music?)  |
| Tue Aug 9<br>GUILIN    | morning   | Breakfast in the hotel<br>Depart to the airport for flight to Guilin<br>Lunch in a restaurant   |
|                        | afternoon | Arrive in Guilin<br>Guided sightseeing tour of the Reed Flute Cave and Piled Silk Mountain.   |
|                        | evening   | Dinner in a restaurant  |
| Wed Aug 10<br>GUILIN   | morning   | Breakfast in the hotel<br>Cruise along the Li River, floating past Guilin's splendid mist covered pinnacles<br>Lunch in a restaurant  |
|                        | afternoon | Visit the charming village of Yangshou  |
|                        | evening   | Transfer back to Guilin<br>Dinner in a restaurant   |
| Thu Aug 11<br>SHANGHAI | morning   | Breakfast in the hotel<br>Depart for the airport for your flight to Shanghai<br>Lunch in the hotel  |
|                        | afternoon | Arrive in Shanghai and check in to the hotel<br>Guided sightseeing tour of Yu Garden and Bund   |
|                        | evening   | Dinner and acrobatic show   |
| Fri Aug 12<br>SHANGHAI | morning   | Breakfast in the hotel<br>At leisure<br>Lunch in the hotel  |
|                        | afternoon | Rehearsal<br>Dinner independent   |
|                        | evening   | Concert (at the Suzhou Music Institute?)  |

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|                        |           |   |
|------------------------|-----------|---|
| Sat Aug 13<br>SHANGHAI | morning   | Breakfast in the hotel<br>Entrance to the Shanghai Museum<br>Lunch in a restaurant        |
|                        | afternoon | At leisure  |
|                        | evening   | Final banquet at a restaurant   |
| Sun Aug 14<br>HOME     | morning   | Breakfast in the hotel<br>Transfer to the airport<br>Check in for your flights to Chicago |
|                        | evening   | Arrive at Chicago airport   |

*NB: driving times are estimates, based on normal road conditions, and do not include allowances for meal or rest stops*

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